

APPENDIX N° 1 | LETTER OF INTEREST SUBJECTS

FOR THE SELECTION OF SPECIALIZED PRODUCERS TO
DEVELOP LITHIUM VALUE ADDED PROJECTS IN CHILE



creating value from Chile to the world



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COLABORAN



COMITÉCORFO

LETTER OF INTEREST SUBJECTS

Opportunity for the establishment and development in Chile of lithium specialized

1.- COMPANY OR COMPANIES ASSOCIATION INFORMATION (CONSORTIUM, JOINT VENTURE AND OTHER KINDS).

Interested companies shall provide the information stated below. Consortiums, joint ventures and other kinds of associations must provide the information for each company.

- a) Company's official inscription name, commercial names.
- b) Name and email of the company's legal authority.
- c) Name and email of the person in charge of applying to this process, through whom CORFO will communicate with the company.
- d) VAT number or similar to the company's home country.
- e) Location and names of headquarters, offices, agencies and assets.
- f) Current business units related to the area of interest in developing in Chile, according to point N°2 below.
- g) Date of company's creation, date and details of the initial public offering that indicates where the stocks are traded (if such).
- h) Legal status according to point N°4 below.
- i) Provide an organizational map of the company's holding indicating mother, sisters, and child companies, as well as shares between each. Identify key people within the organization, key shareholders and company's controllers, for the applying company and the mother company of the holding.

In the case the company applying is a branch, related, or other figure from a wider holding, then the information requested in letters a) to i) should be submitted for the holding's mother company.

In case of letters submitted from consortium, joint ventures or other kind of associations, companies must provide a document designating one of the companies as the appointed representative to CORFO. In case of letters submitted by a group of companies without a current framework to operate, but interested in forming a future associations, they must provide a document stating a common willingness agreement for creating the legal vehicle by which they will operate once it is necessary. The document shall indicate the legal structure that the companies are going to adopt. In this case, the letter must be signed by all the companies.

2.- AREA OF INTEREST IN DEVELOPING VALUE ADDED LITHIUM PROJECT IN CHILE.

- i) Explain why this opportunity aligns with the company's (consortium, JV, or other) business strategic plan.
- ii) Describe the areas of interest within the lithium value added chain that your company (consortium, JV, or other) expects to develop in Chile. Describe the products sophistication and manufacture complexity. Give a description of the market that the company is looking for, and also the company's capabilities to integrate a lithium value chain in high growth industries.
- iii) Indicate what product or products the company expects to produce in Chile and the industries of destination.
- iv) Briefly describe technological capabilities of each company applying and future technological improvements expected to develop in the interested area. Additionally, describe the technological developed or acquired technology that will allow the company to elaborate the products indicated in point iii).

Companies are allowed to submit information to this point as attachments to the letter of interest to describe the technology to be used in Chile.

- v) Give a description of the company's (consortium, JV or association) experience in their interested areas, that are looking to develop in Chile, as well as their future technological improvements expected to develop:

- a. Market experience. Give details about present company or companies within the association production capacity and market penetration. Briefly comment the company's market experience and its position within the international industrial organization. As well as their value added lithium market intelligence in their area of interest.

Companies are allowed to submit attached files to show off their experience about the industry.

- b. International operation sites.

- 1) Concerning related industries to the products and interested areas for the company to produce in Chile, describe the assets the company owns providing names, locations, products, sell volumes per year and capex.

- 2) About the area of interest and products expected to produce in Chile, provide assets locations, production volumes (units/kWh/other), capex, and sell volumes (usd).

Companies are allowed to submit attached files to show off their experience in setting up similar kind of projects, describing financial experience, construction times, and yearly production.

- vi) Provide a track record of each company's environmental, community relations and security history. Attachments that will validate this point are encouraged.

- vi) Estimate capex of the investment to be done in Chile.

3.- COMPANY'S OR ASSOCIATION FINANCIAL STRENGTH.

Please provide audit financial results for the past two exercises. Consortiums and JV shall provide this information for each member.

4.- LEGAL INFORMATION.

i) Companies shall provide, regarding themselves and their key shareholders and controllers, a sworn statement about litigation processes, arbitration procedures or administrative complaints procedures with the State of Chile, or any public entity or society over which the State of Chile or any of its organs it's in possession. Include everything from 5 years to the moment of submitting the Letter of interest.

ii) Companies shall provide a signed sworn statement stating they, their consortium members, joint ventures, key people and controllers have not undergo legal procedures, arbitration procedures or administrative complaints procedures related to bribery, political corruption, terrorism finance, money laundering or other infractions of that kind according to each countries legal framework in which they operate.

iii) Document verifying the company's validity and a document indicating the legal authority and its attributions. One of each per company.

5.- CONFIDENTIALITY STATEMENT.

Companies must provide a sworn statement indicating that they and their dependent workers will keep the information provided by CORFO or others in this process as confidential, being illegal to use such information to other purposes than applying to this process or to give it to others.

In case of infraction the company will respond to all damages incurred by disclosing the information.

6.- INSTRUCTIONS.

The Letter of Interest including points 1 to 5 above stated, attachments, and sworn declarations shall be signed by the company's legal authority. In the case of joint ventures or consortiums, the designated representative company's legal authority must be the one that signs. Letters shall be sent via email and hard copy as following:

i) Email attaching documents in PDF format to: lithiumprojects@corfo.cl cc: lithiumprojects@investchile.gob.cl by June 30th 2017, 24:00 hrs. Santiago de Chile time, or before. Email subject: "Letter of Interest, SELECTION OF SPECIALIZED PRODUCERS CONTEST."

Maximum attachments of 10 MB per email, if necessary companies might send several emails.

ii) Hard copy: Shall send a hard copy of the Letter of Interest signed by the company's legal authority or the designated company's legal authority. This letter must be received by CORFO before June 30th 2017, until 12:00 hrs. Santiago de Chile time. On the envelop, it should be written the following:



Ref: DESARROLLO DE PROYECTOS DE VALOR AGREGADO DE LITIO EN CHILE.
Atención: SRES. VICEPRESIDENCIA EJECUTIVA DE CORFO.
Dirección (Address): CALLE MONEDA N° 921, SANTIAGO CENTRO, CHILE.

Letters of Interest not complying with the instructions above mentioned will be immediately discarded.

CORFO reserves the right to refuse any Letter of Interest or company applying to this process, because it does not comply with contest rules, and to modify dates and other process aspects, until the applying phase is concluded, as well as pause or conclude the process at any time by well-founded reasons.

The process concerning prequalification and selection of the companies is published under a document named "Invitation", as well as in the administrative act that approves this procedure. Both can be downloaded from CORFO's webpage, www.corfo.cl.

CORFO will provide more details about the process only to companies prequalified as "Specialized Producers".

Questions about this process can be sent to: lithiumprojects@corfo.cl cc: lithiumprojects@investchile.gob.cl, at last by May 26th 2017.

**Chilean Economic Development Agency
CORFO**

